# CLOUD RATE CARD

This Rate Card applies to the Cloud Services provided under a CMS SOW. The rates outlined in this Rate Card are the current rates as at the version date indicated at the bottom of this document and are subject to periodic updates.

Capitalised terms defined in the CMS SOW are given the same meaning when used in this Rate Card.

Please note all prices are exclusive of GST.

## CMS Standard Charge Out Rates

| Role | Hourly Rate - Business Hours | Hourly Rate - After Hours | Hourly Rate - Public Holidays & Weekends | Daily Rate - Business Hours |
|---|---|---|---|---|
| Lead Architect | $315 | $470 | $625 | $2,485 |
| Architect | $270 | $405 | $540 | $2,145 |
| Engineer | $245 | $365 | $485 | $1,930 |
| Associate Engineer | $215 | $325 | $435 | $1,720 |
| Project /Engagement Manager | $205 | $310 | $415 | $1650 |
| Senior Project/ Engagement Manager | $250 | $375 | $500 | $2,000 |
| Program Manager | $305 | $460 | $615 | $2,440 |

**Notes:**

Daily Rate is for up to 8 Business Hours Work.

Business Hours means Monday to Friday from 8:30am to 5:30pm but excluding public holidays in the State or Territory the services are provided from.

After Hours means Monday to Friday outside of 8:30am to 5:30pm but excluding public holidays in the State or Territory the services are provided from.

Weekends and Public Holidays Hours means Saturday, Sunday and public holidays in the State the services are provided from.

Each request for After Hours or Weekend and Public Holidays hours is calculated as a minimum of 4 hours

## Public Cloud: Service Request and Moves, Adds, Changes, Deletes Rates

| Request Type | Rate |
|---|---|
| Simple Service Request | $250 |
| Priority Service Request | $595 + normal Simple Service Request or Complex Service Request fees, as applicable |
| Complex Service Requests | POA* |

**Notes:**

Simple Service Request is defined in the SLA.

Complex Service Request is any Service Request that is not a Simple Service Request.

*Priced upon application. Effort will be charged at the relevant Standard Charge Out Rate.

## **Public Cloud: Managed Service Tier Rates**

| Service Tier | Rate (% of spend) |
|---|---|
| IaaS Base | 10% |
| IaaS Essentials | 20% |
| IaaS Enhanced | 35% |
| IaaS Enterprise | 55% |
| PaaS Base | 10% |
| PaaS Essentials | 10% |
| PaaS Enhanced | 17% |
| PaaS Enterprise | 27% |

**Notes:**

Management Fee is calculated based on the % of total spend of the Cloud Resources grouped into the relevant Tier.